

Fact Sheet for KanCare Medicaid & CHIP Capitated Managed Care Request for Proposal (RFP)¹

KanCare is the State of Kansas' Medicaid and CHIP program, which provides health care coverage to low-income children and pregnant women, seniors aged 65+, individuals with disabilities, and some parents who meet income eligibility requirements. The Kansas Department of Health and Environment (KDHE) manages the KanCare program and contracts with managed care organizations (MCOs) to provide these benefits to Medicaid and CHIP recipients in Kansas. These MCO contracts expire on December 31, 2024, and the State issued a new solicitation for managed care organization (MCO) contractors for KanCare via a Request for Proposal (RFP) on October 2, 2023.

The RFP represents Kansas' continued commitment to providing consistent and quality health care coverage for our most vulnerable citizens. Updates to the KanCare program in this RFP include a renewed focus on improving outcomes by addressing integrated, whole-person care, workforce retention, accountability measures for the MCOs, and other cost-effective strategies to improve the delivery system for members and providers. This RFP was carefully developed based on valuable feedback from members, providers, stakeholders, and legislators.

The State expects selected MCOs to provide the expertise, experience, innovative strategies, methods of approach, and capabilities necessary to advance the KanCare vision and goals. The MCOs must demonstrate congruence with the KanCare vision and goals in all aspects of their performance under the contract.

KanCare Program Information

KanCare State Agencies: Kansas Medicaid/CHIP services are delivered by two state agencies: the Kansas Department of Health and Environment (KDHE) and the Kansas Department for Aging and Disability Services (KDADS). KDHE and KDADS partner and closely collaborate with the Kansas Department for Children and Families (DCF).

Number of KanCare MCOs: The State currently contracts with three KanCare MCOs and anticipates awarding three KanCare MCO contracts.

Effective Date/Term of Contract: The KanCare MCO contracts will go into effect on January 1, 2025, and continue through December 31, 2027. KDHE may elect to renew the KanCare contracts for two 1-year periods.

KanCare Medicaid/CHIP Enrollment: As of August 2023, the total Medicaid/CHIP-covered population in calendar year 2023 was approximately 520,000. This includes approximately 320,000 children, 79,000 parents and pregnant women, 59,000 individuals with disabilities, and 54,000 individuals ages 65 and older.

¹ The information in this Fact Sheet summarizes key KanCare RFP information as of October 2, 2023. This information is subject to clarification or amendment as provided in RFP# EVT0009267.

KanCare Vision and Goals: The State's vision for KanCare is one of collaboration and partnership between the State, MCOs, members, and providers to realize program excellence and optimal health outcomes for Members.

Partnering together to support Medicaid members in achieving health, wellness, and independence for a healthier Kansas.

To advance this vision, the State has identified the following KanCare goals:

1. Improve member experience and satisfaction.
2. Improve health outcomes by providing holistic care to members that is integrated, evidence-based, and well-coordinated, and that recognizes the impact of social determinants of health (SDOH).
3. Reduce health care disparities.
4. Expand provider network and direct care workforce capacity and skill sets.
5. Improve provider experience and encourage provider participation in Medicaid.
6. Increase the use of cost-effective strategies to improve health outcomes and the service delivery system.
7. Leverage data to promote continuous quality improvement to achieve the goals of the KanCare program.

Key Enhancements to the KanCare Program

In response to the valuable feedback from members, providers, advocacy organizations, and associations, below are some key examples of enhanced requirements to support KanCare program improvement:

- ❖ Educate, engage, incentivize, and empower members to achieve personally defined health goals
- ❖ Solicit member, family, and provider feedback to drive system improvement
- ❖ Enhance care coordination to ensure timely access to needed services, continuity of care, successful care transitions, and improve member outcomes
- ❖ Implement community-based care coordination for home and community-based services waiver populations that do not receive targeted case management
- ❖ Identify and address Social Determinants of Health (SDOH) to improve health outcomes
- ❖ Enhance timeliness and accountability for non-emergency medical transportation
- ❖ Improve access to interpretation services
- ❖ Reduce health care disparities
- ❖ Improve prenatal and postpartum care, including requirements for maternity care coordination
- ❖ Expand access to oral health services and increase utilization of preventive oral health services
- ❖ Enhance consistency for pharmaceuticals, including compliance with the State's preferred drug list and pharmaceutical policies
- ❖ Increase the recruitment and retention of providers
- ❖ Expand access to services in rural and frontier areas
- ❖ Increase and strengthen the direct care workforce
- ❖ Expand the behavioral health provider network by contracting with specific provider types
- ❖ Reduce the administrative burden for providers, including burdens related to credentialing and prior authorization
- ❖ Promote payment models designed to improve health outcomes and increase delivery system efficiencies
- ❖ Require MCOs to invest a portion of their profits in local communities in Kansas to improve health outcomes
- ❖ Enhance MCO reporting requirements and State enforcement options

Anticipated Procurement Schedule

Event	Date
1. State releases RFP	October 2, 2023
2. Pre-bid conference and actuarial pre-bid conference (Mandatory)	October 16, 2023
3. Deadline for submitting written questions requesting clarifications	October 23, 2023 by 12 p.m. CT
4. State will post an amendment with bidder questions and agency answers	November 28, 2023
5. Proposal submission deadline (RFP closing date)	January 4, 2024 by 2 p.m. CT
6. Evaluation of bids conducted by State	January 5, 2024 to March 21, 2024
7. Face-to-face negotiations with selected bidders	TBD
8. Contract award	April/May 2024
9. Bid protest period	April 15, 2024 to May 17, 2024
10. Readiness review period	End of bid protest to December 31, 2024
11. KanCare 2.0 MCO contracts expire	December 31, 2024
12. New contracts take effect — services rendered under new contracts	January 1, 2025